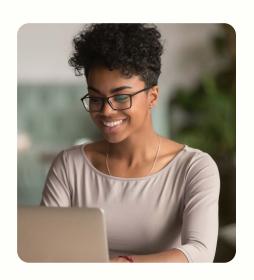
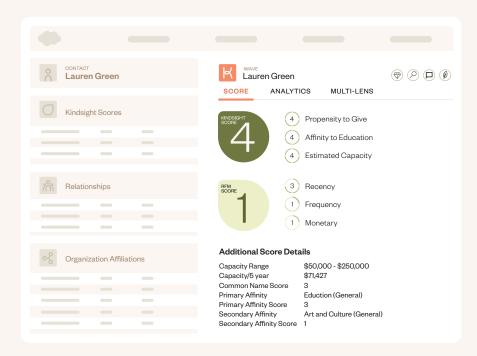
iwave for Salesforce

Gain wealth and philanthropic insight on your prospective donors.

Enrich your internal Salesforce data with *iwave's* fundraising intelligence to identify ideal donors, find new prospects, personalize outreach—and raise more donations.





Find your next donor in **Salesforce** with *iwave's* industry-leading scores and analytics, which include:

- Analytics and modeling
- Kindsight Score
- Internal giving analytics
- Capacity and affinity analytics
- Donations and real estate holdings
- Planned giving score and modeling

Access powerful fundraising intelligence without leaving Salesforce.



360° View

Get a quick snapshot of your constituent's wealth, inclination to give, and interests.



Bi-Directional

Accelerate lead generation by seamlessly pushing new prospects into Salesforce and pulling *iwave* intel directly into constituent records.



Wealth Screening

Screen thousands of donors or nonprofits with a single click, directly in Salesforce.



Automated Scoring

Receive automatic updates to your constituent records with the latest wealth and philanthropic data.

Empower your team with robust data.

Seamlessly integrate *iwave's* modeling and analytics into Salesforce to leverage the power of Al across the entire donor cultivation cycle and raise more donations.

- ✓ Identify top prospects in your constituency using the Kindsight Score
- Use action-based recommendations to develop effective engagement strategies and build stellar relationships with your donors
- Uncover essential insights about a donor's interests and giving history to formulate the ideal ask amount





Build more confidence in your decisions.

iwave's modeling is built around the specific needs of your organization with transparency and accuracy at its core.

- Personalize your results by customizing the weighting of capacity, propensity, and affinity indicators
- ✓ Gain a deeper understanding of prospect scores with transparent results
- Say goodbye to manual updates and keep your database up-to-date with automated score updates

Uncover opportunities that *fuel* all your fundraising programs.

Match ideal donors to specific fundraising programs by leveraging *iwave's* Multi-Lens Modeling and advanced segmentation analytics.

- ✓ Annual Giving: Identify your best donors for annual appeal upgrades
- Major Giving: Identify your best prospects and donors for your largest gifts
- \checkmark Capital Campaigns: Identify your best prospects and donors for your capital campaign
- Direct Mail Campaigns: Segment your donors based on their giving interests so you can tailor your campaign messaging
- ✓ Mid-Level Giving: Identify your best prospects and donors for mid-level gifts



EMILY GLESIAS, NOVANT HEALTH FOUNDATION

"Our leadership team loves the data, scores, and analytics we are able to integrate seamlessly into Salesforce from *iwave*. The scores and analytics give us actionable insights and enable us to have more targeted conversations with our fundraising teams by using one-click screenings and profile generation."

